

Gustavo Manso

curriculum vitae - November 2007

MIT Sloan School of Management
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Employment

Assistant Professor of Finance, MIT Sloan School of Management, 2006-current.

Education

Ph.D. in Finance, Stanford Graduate School of Business, 2001-2006.
M.S. in Mathematics, Instituto de Matemática Pura e Aplicada (IMPA), Brazil, 1999-2001.
B.A. in Economics, Pontifícia Universidade Católica (PUC-Rio), Brazil, 1995-1999.
Exchange Student, University of California at Berkeley, 1997-1998.

Research Interests

Corporate Finance, Contract Theory and Economics of Organizations, Entrepreneurship.

Publications

“Investment Reversibility and Agency Cost of Debt,” *Econometrica* (forthcoming).
“Information Percolation in Large Markets” (with Darrell Duffie), *American Economic Review P&P*,
vol. 97 (2007), pp. 203-209.

Working Papers

“Motivating Innovation”
“Performance-Sensitive Debt” (with Bruno Strulovici and Alexei Tchisty).
“Information Percolation” (with Darrell Duffie and Gaston Giroux).
“Governance Through Exit and Voice: A Theory of Multiple Blockholders” (with Alex Edmans).

Work in Progress

“Incentives for Innovation: Evidence from a Laboratory Experiment” (with Florian Ederer).
“Incentives and Creativity: Evidence from the Howard Hughes Medical Institute Investigator Program”
(with Pierre Azoulay and Joshua Graff Zivin).
“Syndication and Collusion in Financial Markets” (with Vinicius Carrasco).
“Transformational Leadership.”

Honors and Grants

NBER IPE Grant, “Incentives and Creativity,” 2007–2008.
First Prize, Lehman Brothers Fellowship for Research Excellence in Finance, 2005.
Stanford Institute for Economic Policy Research (SIEPR) Fellowship, 2005–2006.
Student Travel Award, American Finance Association, 2005.
Jaedicke Merit Award, Stanford Graduate School of Business, 2001-2002.
GSB Fellowship, Stanford Graduate School of Business, 2001-2006.
Award for Academic Achievement, Instituto Matemática Pura e Aplicada, 2001.
Academic Excellence Scholarship, Pontifícia Universidade Católica, 1995-1999.
First place in admission exams, Pontifícia Universidade Católica, 1995.

Professional Experience

Referee for *American Economic Review*, *Economic Theory*, *Journal of Economic Theory*, *Journal of Political Economy*, *Management Science*, *Review of Economics and Statistics*, and *Review of Financial Studies*.

Presentations

2007: American Economic Association Meetings (Presentation and Discussion); American Finance Association Meetings; University of Oregon; University of Iowa; MIT-Portugal Conference (Lisbon); London Business School; Western Finance Association Meetings (discussant); SITE Conference (Stanford University); American Academy of Arts and Sciences; University of Chicago; London School of Economics.
2006: Princeton University; Columbia University; UC Berkeley; University of Chicago; Northwestern University; Massachusetts Institute of Technology; University of Pennsylvania; University of California at Los Angeles; University of California at San Diego; Duke University; Western Finance Association Meetings; RICAPE2 Conference (London School of Economics); HBS Strategy Conference (Harvard University).
2005: Stanford University; New York University; Lehman Brothers; PUC-RIO; FGV-RIO.