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# Market selection

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#### Abstract

The hypothesis that financial markets punish traders who make relatively inaccurate forecasts and eventually eliminate the effect of their beliefs on prices is of fundamental importance to the standard modeling paradigm in asset pricing. We establish straightforward necessary and sufficient conditions for agents to survive and to affect prices in the long run in a general setting with minimal restrictions on endowments, beliefs, or utility functions. We describe a new mechanism for the distinction between survival and price impact in a broad class of economies. Our results cover economies with time-separable utility functions, including possibly state-dependent preferences.

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## 1. Introduction

It has long been suggested that evolutionary forces work in financial markets: agents who are inferior at forecasting the future will either improve through learning or perish as their wealth diminishes relative to those superior in forecasting (e.g. Friedman, 1953). If such an evolutionary mechanism works effectively, then in the long run only those agents with the best forecasts will survive the market selection process and determine asset prices. This "market selection hypothesis" (MSH) is one of the major theoretical arguments in support of the efficient markets paradigm in neoclassical asset pricing theory. The appeal of the selection argument is that one need not assume that all agents hold rational expectations in order for prices to reflect the true data generating process, at least asymptotically. Rather, it is sufficient that a subset of agents hold correct beliefs, as long as these agents eventually come to dominate the economy and determine equilibrium prices. After all, if agents with more accurate knowledge of fundamentals do not eventually determine the behavior of market prices, there is little reason to assume that prices are driven by fundamentals and not by behavioral biases.<sup>1</sup>

Our main contribution is to develop necessary and sufficient conditions for asymptotic survival and price impact with minimal restrictions on endowments and beliefs. The only significant economic restriction on preferences in our analysis is time separability. For this broad class of models, we show that both parts of the MSH – that traders with inferior forecasts do not survive asymptotically and that extinction destroys their price impact – are false in general.

Common arguments in favor of the MSH rely on unrestricted competition, no limits to arbitrage, etc.; hence, in this paper we analyze market selection in frictionless, infinite-horizon, complete-market exchange economies. Furthermore, to isolate the impact of disagreement, we populate our economies with competitive agents who only differ in their beliefs.

Our first positive result is that the MSH does hold if the curvature of the agents' utilities declines sufficiently fast as a function of their consumption level, or if the aggregate endowment is bounded. In such economies, agents with more accurate forecasts eventually dominate the economy and determine price behavior. Moreover, we find that the rates of extinction in both consumption and price impact are proportional to the growth rate of an agent's accumulated forecast errors. Without the above restrictions, the survival of agents with less accurate forecasts and their impact on state prices are determined by the tradeoff between agents' preferences, the magnitude of their forecast errors, and the aggregate endowment growth rate: we show that if forecast errors accumulate slowly enough over time, agents with less accurate forecasts can maintain a nontrivial consumption share and affect prices.

To understand intuitively why MSH may or may not hold, consider how agents with heterogeneous beliefs trade consumption across states. When two agents disagree in their probability assessment of a particular state, the more optimistic agent buys a disproportionate share of the state-contingent consumption. *How* disproportionate depends on the agents' utility functions: Pareto optimality implies that asymptotic divergence in beliefs leads to divergence in marginal utilities. Divergence in marginal utilities does not necessarily lead to divergence in consumption *share*.

Whether or not large differences in marginal utilities correspond to large differences in consumption depends on the elasticity of marginal utility with respect to consumption. This elasticity

 $<sup>^{1}</sup>$  More generally, it would be comforting that markets select for those agents with more accurate forecasts, even if agents with less accurate forecasts are replenished over time (e.g. in overlapping generations economies).

is in turn related to the local curvature of the utility function.<sup>2</sup> If the utility curvature of the two agents declines slowly in their consumption level, their marginal utility differences may not translate into large consumption differences. In fact, we show that the two agents may consume equal consumption shares asymptotically despite their growing disagreement.

Another of our main findings is that the conditions for survival and price impact are different. In equilibrium, the level of belief differences determines the relative consumption levels of the agents (survival), while the stochastic discount factor, and hence the price impact of disagreement, is determined by time-variation in the marginal utility of consumption. An agent with a diminishing consumption share may maintain a persistent impact on state prices as long as his presence affects the fluctuations in the marginal utility of the dominant agent. In other words, a disappearing agent may affect the stochastic discount factor as long as he provides nontrivial risk-sharing opportunities for the dominant agent.

To flesh out this intuition further, consider an exchange economy with two agents. Assume that the first agent has objective beliefs, while beliefs of the second agent are such that he consumes an asymptotically diminishing share of the aggregate endowment. Thus, the second agent does not survive in the long run. Next, compare the stochastic discount factor in this economy to the one in an identical economy without the second agent, i.e., in an economy in which the first agent consumes the entire aggregate endowment. The stochastic discount factor is proportional to the marginal utility of the first agent. Thus, differences in the consumption growth of the first agent across the two economies translate into differences in state prices. This suggests that the dynamics of the stochastic discount factors in the two economies may be persistently different even while the consumption share of the second agent converges to zero asymptotically. This can happen, for instance, if the consumption *level* of the second agent is sufficiently volatile for him to be engaged in nontrivial risk sharing with the first agent, despite of the second agent's diminishing consumption *share*. Whether such dynamics can be observed in equilibrium depends on the agents' preferences as well as their beliefs and the aggregate endowment process, and is the subject of our analysis.

Our results extend to state-dependent preferences, such as external habit formation or catching-up-with-the-Joneses. Such models of preferences are emerging as increasingly important in recent asset pricing research. State-dependent preferences change the risk attitudes of the agents in the economy, but they do not change how those risk attitudes affect survival or price impact. We are therefore able to apply the necessary and sufficient conditions for the validity of the MSH to models with state-dependent preferences that are commonly used in the literature. We conduct this analysis in the on-line Appendix.

#### 1.1. Related literature

Despite the appeal and importance of the market selection hypothesis, its validity has remained ambiguous. Prior studies use specialized models motivated by tractability, making it difficult to understand the economic mechanism behind the MSH and the scope of its validity. For instance, relying on partial equilibrium analysis, De Long et al. (1991) argue that agents making inferior forecasts can survive in wealth terms despite market forces exerted by agents with objective beliefs. Using a general equilibrium setting, Sandroni (2000) and Blume and Easley

<sup>&</sup>lt;sup>2</sup> The elasticity of marginal utility with respect to consumption is given by  $d \ln(U'(C))/d \ln(C) = CU''(C)/U'(C) = -CA(C)$ , where A(C) = -U''(C)/U'(C) is the absolute risk aversion coefficient, which characterizes the local curvature of the utility function.

(2006) show that only agents with beliefs closest to the objective probabilities (in a sense they make precise) will survive and have price impact. Their results are obtained in economies with bounded aggregate endowment. Models with homothetic preferences (constant relative risk aversion) form a particularly important special class because of the common use of such preferences in the asset pricing literature. Yan (2008) obtains strong results in support of the MSH under the assumption of homothetic preferences and a geometric endowment process. We allow for a much broader family of preferences and find that the case of homothetic preferences is somewhat special and in general validity of the MSH needs to be qualified.

Kogan et al. (2006) demonstrate in a general equilibrium setting without intermediate consumption that if aggregate endowment is unbounded, agents with incorrect beliefs can survive.<sup>3</sup> In this paper, we perform a comprehensive analysis of the MSH and its pricing implications in a general complete-market setting with time-separable preferences (including state-dependent preferences, e.g., catching up with the Joneses), not limiting ourselves to commonly used parametric specifications.<sup>4</sup>

Kogan et al. (2006), in particular, draw the distinction between the two parts of the MSH. They show, in a stylized setting, that even when agents with inferior beliefs do not survive in the long run, their impact on prices can persist. In other words, survival and price impact are two distinct concepts. In particular, an agent with relatively low consumption level can affect the prices of low-aggregate consumption states because the elasticity of prices with respect to the agent's wealth spent on consumption in such states is inversely proportional to the agent's consumption level. As a result, by distorting the prices of primitive Arrow-Debreu claims over a set of states of diminishing probability, it is possible for an agent to persistently distort valuations of non-primitive assets, like stocks and bonds, while failing to survive in the long run. In addition to relying on a particular set of non-primitive financial assets for their definition of price impact, Kogan et al. (2006) assume the absence of intermediate consumption, CRRA preferences, and IID endowment growth, leaving it unclear how their results apply in more general settings. Relative to their results, our analysis provides more general and robust insight into the distinction between price impact and survival. Importantly, we show existence of long-run price at the level of the primitive Arrow-Debreu claims, and not only at the level of certain non-primitive long-lived assets.<sup>5</sup> Moreover, we show that price impact in general settings does not hinge on the distortion in agents' consumption over a set of states of diminishing probability (specifically, the low-aggregate endowment states). Instead, price impact of distorted beliefs has to do with the ability of an agent holding such beliefs to provide non-trivial risk sharing to other agents in equilibrium despite of failing to survive in the long run.

#### 2. The model

We consider an infinite-horizon exchange (endowment) economy. Time is indexed by t, which takes values in  $t \in [0, \infty)$ . Time can either be continuous or discrete. While all of our general

<sup>&</sup>lt;sup>3</sup> A significant body of work exists examining pricing implications of heterogeneous beliefs in specific parameterized models, including Dumas et al. (2009), Fedyk et al. (2013), Xiong and Yan (2010), Yan (2008), and Borovička (2015).

<sup>&</sup>lt;sup>4</sup> While the class of preferences we consider is broad, it excludes non-separable recursive preference specifications. Thus, our analysis inevitably blurs the distinction between individual aversion to risk and the desire to smooth consumption intertemporally. General theoretical analysis of economies with non-separable preference is beyond the scope of this paper. Borovička (2015) obtains promising results in this direction.

<sup>&</sup>lt;sup>5</sup> We discuss these alternative notions of price impact in detail in Section 2.

results can be stated either in discrete or continuous time, some of the examples are simpler in continuous time. We will use integrals to denote aggregation over time. When time is taken as discrete, time-integration will be interpreted as summation. We further assume that there is a single, perishable consumption good, which is also used as the numeraire.

#### 2.1. Uncertainty and the securities market

The environment of the economy is described by a complete probability space  $(\Omega, \mathcal{F}, \mathbb{P})$ . Each element  $\omega \in \Omega$  denotes a state of the economy. The information structure of the economy is given by a filtration on  $\mathcal{F}$ ,  $\{\mathcal{F}_t\}$ , with  $\mathcal{F}_s \subseteq \mathcal{F}_t$  for  $s \leq t$ . The probability measure  $\mathbb{P}$  is referred to as the objective probability measure. The endowment flow is given by an adapted process  $D_t$ . We assume that the aggregate endowment is strictly positive:  $D_t > 0$ , a.s. Here and in the rest of the paper we apply the concept of almost-sure convergence under measure  $\mathbb{P}$ .

In addition to the objective probability measure  $\mathbb{P}$ , we also consider other probability measures, referred to as subjective probability measures. Let  $\mathbb{A}$  and  $\mathbb{B}$  denote such measures. We assume that  $\mathbb{A}$  and  $\mathbb{B}$  share zero-probability events with  $\mathbb{P}$  when restricted to any finite-time information set  $\mathcal{F}_t$ . Denote the Radon–Nikodym derivative of the probability measure  $\mathbb{A}$  with respect to  $\mathbb{P}$  by  $\xi_t^{\mathbb{A}}$ . Then

$$\mathbf{E}_{t}^{\mathbb{A}}[Z_{s}] = \mathbf{E}_{t}^{\mathbb{P}}\left[\frac{\xi_{s}^{\mathbb{A}}}{\xi_{t}^{\mathbb{A}}}Z_{s}\right]$$
(1)

for any  $\mathcal{F}_s$ -measurable random variable  $Z_s$  and  $s \ge t$ , where  $E_t[Z]$  denotes  $E[Z|\mathcal{F}_t]$ . In addition,  $\xi_0^{\mathbb{A}} \equiv 1$ . The probability measure  $\mathbb{B}$  has a corresponding Radon–Nikodym derivative  $\xi_t^{\mathbb{B}}$ . The random variable  $\xi_t^{\mathbb{A}}$  can be interpreted as the density of the probability measure  $\mathbb{A}$  with respect to the probability measure  $\mathbb{P}$  conditional on the time-*t* information set.

We use  $\mathbb A$  and  $\mathbb B$  to model heterogeneous beliefs. We define the ratio of subjective belief densities

$$\xi_t = \frac{\xi_t^{\mathbb{B}}}{\xi_t^{\mathbb{A}}}.$$
(2)

Since both  $\xi^{\mathbb{A}}$  and  $\xi^{\mathbb{B}}$  are nonnegative martingales, they converge almost surely as time tends to infinity (e.g., Shiryaev, 1996, §7.4, Th. 1). Our results are most relevant for models in which the limit of  $\xi_t$  is either zero or infinity. We examine the asymptotic condition on subjective beliefs in more detail in Section 3.

We assume that there exists a complete set of Arrow–Debreu securities in the economy, so that the securities market is complete.

#### 2.1.1. Agents

There are two competitive agents in the economy. They have the same utility function, but differ in their beliefs. The first agent has  $\mathbb{A}$  as his probability measure while the second agent has  $\mathbb{B}$  as his probability measure. We refer to the agent who uses  $\mathbb{A}$  as agent  $\mathbb{A}$  and the agent who uses  $\mathbb{B}$  as agent  $\mathbb{B}$ . It is clear from the context when we refer to an agent as opposed to a probability measure.

Until stated otherwise, we assume that the agents' preferences are time-additive and stateindependent with the canonical form

$$\int_{0}^{\infty} e^{-\rho t} u(C_t) dt, \tag{3}$$

where  $u(\cdot)$  is the utility function,  $C_t$  is an agent's consumption at time t, and  $\rho$  is the timepreference parameter. The common utility function  $u(\cdot)$  is assumed to be increasing, weaklyconcave, and twice continuously differentiable. We assume that  $u(\cdot)$  satisfies the standard Inada condition at zero:

$$\lim_{x \to 0} u'(x) = \infty. \tag{4}$$

We make use of two standard measures of local utility curvature,  $A(x) \equiv -u''(x)/u'(x)$  and  $\gamma(x) \equiv -xu''(x)/u'(x) = xA(x)$  which are, respectively, an agent's absolute and relative risk aversion at the consumption level x.

Let  $C_{\mathbb{A},t}$  and  $C_{\mathbb{B},t}$  denote consumption of the two agents. Each agent maximizes his expected utility using his subjective beliefs. Agent *i*'s objective is

$$\mathbf{E}_{0}^{i}\left[\int_{0}^{\infty} e^{-\rho t} u(C_{i,t}) dt\right] = \mathbf{E}_{0}^{\mathbb{P}}\left[\int_{0}^{\infty} e^{-\rho t} \xi_{t}^{i} u(C_{i,t}) dt\right], \quad i \in \{\mathbb{A}, \mathbb{B}\},$$
(5)

where the equality follows from (1). This implies that the two agents are observationally equivalent to the two agents with objective beliefs  $\mathbb{P}$  but state-dependent utility functions  $\xi_t^{\mathbb{A}} u(\cdot)$  and  $\xi_t^{\mathbb{B}} u(\cdot)$  respectively.

The two agents are collectively endowed with a flow of the consumption good, with possibly different shares of the total endowment.

#### 2.1.2. Equilibrium

Because the market is complete, if an equilibrium exists, it must be Pareto-optimal. In such situations, consumption allocations can be determined by maximizing a weighted sum of the utility functions of the two agents. The equilibrium is given at each time t by

$$\max_{C_{\mathbb{A},t}, C_{\mathbb{B},t}} (1-\alpha) \xi_t^{\mathbb{A}} u(C_{\mathbb{A},t}) + \alpha \xi_t^{\mathbb{B}} u(C_{\mathbb{B},t})$$
s.t.  $C_{\mathbb{A},t} + C_{\mathbb{B},t} = D_t$ 
(6)

where  $\alpha \in [0, 1]$ .

Concavity of the utility function, together with the Inada condition, imply that the equilibrium consumption allocations satisfy the first-order condition

$$\frac{u'(C_{\mathbb{A},t})}{u'(C_{\mathbb{B},t})} = \lambda \,\xi_t,\tag{7}$$

where  $\lambda$  denotes  $\alpha/(1-\alpha)$ .

We define  $w_t = \frac{C_{\mathbb{B},t}}{D_t}$  as the share of the aggregate endowment consumed by agent  $\mathbb{B}$ . The first-order condition for Pareto optimality (7) implies that  $w_t$  satisfies<sup>6</sup>

<sup>6</sup> Throughout the paper we use the convention  $\int_b^a = -\int_a^b$ .

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$$-\ln(\lambda\xi_t) = -\ln(u'((1-w_t)D_t)) + \ln(u'(w_tD_t)) = \int_{w_tD_t}^{(1-w_t)D_t} A(x) \, dx, \tag{8}$$

since  $A(x) = -\frac{d}{dx} \ln(u'(x))$ . This equation relates belief differences  $(\xi_t)$  to individual utility curvature (A(x)) and the equilibrium consumption allocation  $(w_t \text{ and } D_t)$ , and will be our primary analytical tool.

#### 2.1.3. Definitions of survival and price impact

Without loss of generality, we focus on the survival of agent  $\mathbb{B}$  and that agent's impact on security prices in the long run. If one replaces  $\lambda \xi_t$  with  $\frac{1}{\lambda \xi_t}$  in our analysis, our results instead describe the survival and price impact of agent  $\mathbb{A}$ .

We first define formally the concepts of survival and price impact to be used in this paper and examine their properties.

#### Definition 1. [Extinction and Survival] Agent B becomes extinct if

$$\lim_{t \to \infty} \frac{C_{\mathbb{B},t}}{D_t} = 0, \quad \text{a.s.}$$
(9)

Agent  $\mathbb{B}$  survives if he does not become extinct.

The above definition provides a weak condition for survival: an agent has to consume a positive fraction of the endowment with a positive probability in order to survive.

We opt for a relatively conservative definition of price impact, and define it in terms of distortions in the prices of primitive state-contingent claims (or the stochastic discount factor). This choice is natural for a frictionless complete-market economy. An alternative would be to define price impact over a set of non-primitive long-lived assets, in analogy with Kogan et al. (2006). The set of economies in which agent  $\mathbb{B}$ 's beliefs affect prices of *some* long-lived assets is larger than the set of economies with persistent distortions in the state-price density. In fact, it is typically easy to construct a particular long-lived asset that is persistently affected by the belief distortions, posing a question of which long-lived assets are more or less economically relevant, and therefore should or should not be considered when checking for price impact.<sup>7</sup> Our definition avoids such questions, which are ill-posed in the context of complete frictionless markets.

Let  $m_t$  denote the equilibrium state-price density. Pareto optimality and the individual optimality conditions imply that

$$m_t = e^{-\rho t} \frac{\xi_t^{\mathbb{A}} u'((1-w_t)D_t)}{u'((1-w_0)D_0)} = e^{-\rho t} \frac{\xi_t^{\mathbb{B}} u'(w_t D_t)}{u'(w_0 D_0)}.$$
(10)

In general,  $m_t$  depends on  $\lambda$ , the relative weight of the two agents in the economy. Thus, we write  $m_t = m_t(\lambda)$ . We denote by  $m_t^*(\lambda)$  the state-price density in the economy in which both agents have beliefs described by the measure A and hence  $\xi_t = 1$ . We define  $m_t^*(0)$  to be the state-price

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 $<sup>^{7}</sup>$  See the on-line Appendix, Section B.5, for an example of a standard economy in which distorted beliefs have no long-run impact on the Arrow–Debreu prices, and yet prices of some of the long-lived non-primitive assets are affected by belief distortions. The reason for price impact on the non-primitive state-contingent claim we consider in our example is that its payoff is concentrated on a set of states in which agent  $\mathbb{B}$  has a nontrivial consumption share. This set of states has an asymptotically vanishing probability but is relevant for the pricing of long-lived non-primitive state-contingent claims.

density in an economy in which all wealth is initially allocated to agent  $\mathbb{A}$ . We identify the price impact exerted by agent  $\mathbb{B}$  by comparing  $m_t$  to  $m^*$ .

**Definition 2.** [Price Impact] Agent  $\mathbb{B}$  has no price impact if there exists  $\lambda^* \ge 0$ , such that for any s > 0,

$$\lim_{t \to \infty} \frac{m_{t+s}(\lambda)/m_t(\lambda)}{m_{t+s}^{\star}(\lambda^{\star})/m_t^{\star}(\lambda^{\star})} = 1, \quad \text{a.s.}$$
(11)

Otherwise, he has price impact.

Our definition formalizes the notion that agent  $\mathbb{B}$  has no price impact if the equilibrium stochastic discount factor is asymptotically indistinguishable from the one in a reference economy with the same preferences but with both agents using the beliefs of agent  $\mathbb{A}$ . We allow for the initial wealth distribution in the reference economy to differ from that in the original economy. Our motivation for this is straightforward, as we illustrate with the following argument.

Consider an economy with an equal initial wealth distribution between  $\mathbb{A}$  and  $\mathbb{B}$ . Suppose that  $\mathbb{A}$  maintains objective beliefs, while the beliefs of  $\mathbb{B}$  are inaccurate. Suppose further that the primitives of the model are such that agent  $\mathbb{B}$  becomes extinct asymptotically and therefore agent  $\mathbb{A}$  dominates the economy in the long run. Assume that the stochastic discount factor in this economy converges asymptotically to the one in an economy in which only agent  $\mathbb{A}$  is present. Intuitively, one would like to conclude that, because the stochastic discount factor converges to that of an economy must be obtained from the original model by simply setting beliefs of both agents to those of agent  $\mathbb{A}$ , we would generally be forced to conclude that agent  $\mathbb{B}$  maintains long-run impact on prices. The reason is that, in general, the stochastic discount factor in the two agents.<sup>8</sup> Thus, to reflect our basic intuition, the definition for price impact must allow the reference economy to start with a wealth distribution different from that in the original model.

In contrast to the notion of long-run survival, equations (10) and (11) show that price impact is determined by *changes* in consumption over finite time intervals relative to a benchmark economy. In particular, we compare the stochastic discount factor in the original economy,  $m_{t+s}(\lambda)/m_t(\lambda)$ , to the one in a reference economy where both agents maintain the same beliefs, but, possibly, have a different initial wealth distribution,  $m_{t+s}^*(\lambda^*)/m_t^*(\lambda^*)$ .

The above definition may seem difficult to apply because condition (11) must be verified for all values of  $\lambda^*$ . However, to demonstrate the absence of long-run price impact for economies in which agent  $\mathbb{B}$  does not survive it is often sufficient to verify the definition for  $\lambda^* = 0$ . As a measure of the magnitude of price impact, we use in that case

$$PI(t,s;0) \equiv \ln\left(\frac{m_{t+s}(\lambda)/m_t(\lambda)}{m_{t+s}^{\star}(0)/m_t^{\star}(0)}\right) = \int_{D_{t+s}(1-w_{t+s})}^{D_{t+s}} A(x) \, dx - \int_{D_t(1-w_t)}^{D_t} A(x) \, dx, \tag{12}$$

where the final equality follows from

<sup>&</sup>lt;sup>8</sup> As shown in Rubinstein (1974), the stochastic discount factor does not depend on the initial wealth distribution in the special case when the agents' utility function exhibits hyperbolic absolute risk aversion.

$$\frac{u'(D(1-w))}{u'(D)} = \exp\left(\int_{D(1-w)}^{D} A(x) \, dx\right).$$
(13)

Price impact can be similarly defined for any  $\lambda^*$ .

#### 2.1.4. Discussion of the assumptions

Our analysis focuses on a specific question: "Do markets select for relatively accurate forecasts?" Thus, we abstract away from differences in utility functions across agents. Understanding the behavior of economies with heterogeneous preferences is an important topic, but it is distinct from the market selection hypothesis, which postulates an evolutionary rationale for long-run market rationality. Thus, we isolate the effect of belief heterogeneity on long-run survival and price impact.

We consider the setting without constraints on trading to evaluate the economic mechanism behind market selection. It is clear that market incompleteness and constraints may have a direct impact on the long-run dynamics of prices. As a stark illustration, consider an economy in which none of the agents are allowed to transact in financial markets. In this case, survival does not depend on beliefs, and prices are arbitrary. Similarly, in an economy with nontrivial labor income, liquidity constraints may guarantee that agents cannot lose their future labor income by making poor trading decisions, and thus survive. More generally, specific forms of market incompleteness may impede transactions among agents, thus reducing the long-run advantage of agents with more accurate forecasts (see, e.g., Blume and Easley, 2006 and Beker and Chattopadhyay, 2010). Our frictionless framework helps evaluate the logic of the original argument for the validity of the MSH, which is based on unrestricted competition among agents, and we show under what assumptions the argument is or is not valid.

Our description of the long-run market dynamics is qualitative. We study the general conditions under which prices eventually reflect superior forecasts, and we characterize how the rate of convergence of consumption and prices depends on the economic primitives. Yan (2008) calibrates the empirically plausible speed of selection in a particular parameterized economy in which agents with CRRA preferences disagree about the growth rate of the aggregate endowment, and argues that market selection in such an economy is likely to be slow. In contrast, Fedyk et al. (2013) show that market selection speed is drastically higher when agents disagree about multiple sources of randomness than in analogous economies with a single source of disagreement. Thus, the market selection mechanism may work very slowly or very quickly, depending on the assumed economic primitives.<sup>9</sup> Our analysis makes it clear how these primitives drive the selection mechanism, and under what circumstances market selection is eventually successful.

In our analysis we allow for general utility functions and do not restrict ourselves to CRRA preferences. In addition to helping us understand the role of preferences in the MSH, such a general setting also addresses the issue of market selection in many models used in the asset pricing literature. For example, models investigating the link between market dynamics and heterogeneous beliefs/asymmetric information, wealth accumulation under uncertainty, savings in the presence of taxes, trading costs, and market liquidity often use preferences with constant

<sup>&</sup>lt;sup>9</sup> As we show, the rate at which  $\xi_t$  converges to zero is critical in determining the survival and price impact of agents with relatively inaccurate forecasts. So, for example, if there is a constant disagreement of  $\delta$  over the drift of N different independent Brownian Motions  $Z_t^i$  – there are N sources of disagreement – then  $\ln(\xi_t) = -\frac{1}{2}N\delta^2 t + \delta \sum_{i=1}^N Z_t^i$ . Thus, the selection speed in this example is proportional to the number of sources of disagreement.

absolute risk aversion.<sup>10</sup> As we show below, such preferences have very different implications for market selection compared to the utilities with constant, or, more generally, bounded relative risk aversion. Without taking a stand on which utility specification is most convenient or realistic in any particular setting, we instead cover a broad spectrum of possible individual preferences. Importantly, our results apply to state-dependent preferences. These increasingly common specifications allow risk aversion to be a stochastic function of consumption, departing from pure power utility.

We define survival and extinction in terms of consumption *share*, as opposed to consumption *level*. In economies in which the aggregate dividend is bounded, extinction in level and extinction in share are equivalent, but this is generally not true in economies with a growing aggregate endowment. If we define extinction in level instead of share  $(w_t D_t \rightarrow 0 \text{ rather than } w_t \rightarrow 0)$ , then the result that extinction implies no price impact is immediate for utility functions with decreasing absolute risk aversion. Since  $w_t D_t A(D_t - w_t D_t) \ge \int_{D_t - w_t D_t}^{D_t} A(x) dx \ge w_t D_t A(D_t)$ , and both bounds go to zero as  $w_t D_t \rightarrow 0$ , equation (12) shows that there is no price impact. The reverse – that survival implies price impact – is not always true, as we show later. However, extinction in level is a very strong condition, which is not met in many economies of interest. For example, in an economy in which aggregate endowment follows a geometric Brownian motion with a 5% expected growth and unit volatility, investors have log utility, and one investor knows the true growth rate while the second agent persistently believes the true growth rate is 25%, there is no extinction in consumption level. The second agent does, however, face extinction in terms of his consumption share and has no long-run price impact.

Finally, we have assumed that both agents have the same time discount factor. This allows us to isolate the effect of heterogeneous beliefs, but this assumption can be relaxed without loss in tractability. With different time discount factors, we would have that the Pareto optimal allocation is  $\frac{u'(C_{\mathbb{A},t})}{u'(C_{\mathbb{B},t})} = \lambda e^{(\rho_{\mathbb{A}} - \rho_{\mathbb{B}})t} \xi_t$  instead of (7). This is equivalent to replacing the belief process  $\xi_t$  in our setting with the process  $\hat{\xi}_t = e^{(\rho_{\mathbb{A}} - \rho_{\mathbb{B}})t} \xi_t$ .

## 3. Examples

In this section we use a series of examples to illustrate how survival and price impact properties depend on the interplay of the model primitives and to provide basic intuition for the more general results in the next section. Our examples are organized in three sets. Each set compares economies differing from each other with respect to only one of the primitives: endowments, beliefs, or preferences. Formal derivations are presented in the on-line Appendix.

#### 3.1. Endowments

The following two examples illustrate the dependence of survival and price impact results on the endowment process. We show that a change in the properties of the economic environment (the endowment), holding the agents' characteristics (beliefs and preferences) fixed, may affect the validity of the MSH, altering both the survival and price impact results. In addition, we demonstrate an example in which survival and price impact are not equivalent.

<sup>&</sup>lt;sup>10</sup> See for example Shefrin (2005) on heterogeneous beliefs; Caballero (1991) on aggregate wealth accumulation; Kimball and Mankiw (1989) on savings; Vayanos (1999) and Lo et al. (2004) on volume and microstructure; Gromb and Vayanos (2002), Huang and Wang (2009), Yuan (2005) on liquidity and crashes; Garleanu (2009) on search.

Our first example has no aggregate uncertainty: investors differ in their beliefs only over an extraneous source of randomness:

Example 3.1. Consider a continuous-time endowment economy. The aggregate endowment process is given by

$$D_t = (1 + \mu t),\tag{14}$$

where  $\mu > 0$ . There is an additional state variable  $X_t$ , which evolves according to

$$dX_t = -\theta X_t \, dt + \sigma \, dZ_t,\tag{15}$$

where  $\theta > 0$  and Z is a Brownian motion under the objective probability measure.

Both agents have the same utility function with A(x) = 1 for  $x \ge 1$ . We also assume  $A(x) = \frac{1}{x}$ for x < 1 to preserve the Inada condition at zero. The utility function thus exhibits decreasing absolute risk aversion for low levels of consumption and constant absolute risk aversion for high levels of consumption.

Assume that agent  $\mathbb{A}$  knows the true distribution, while agent  $\mathbb{B}$  disagrees with  $\mathbb{A}$  and believes that Z has a drift. Assume that the disagreement is constant,  $\delta \neq 0$ , and therefore the difference in agents' beliefs is described by the density process

$$\xi_t = \exp\left(-\frac{1}{2}\delta^2 t + \delta Z_t\right). \tag{16}$$

Agents' beliefs thus diverge asymptotically, with  $\lim_{t\to\infty} \xi_t = 0$  a.s. Then,

- i. If μ > δ<sup>2</sup>/2, agent B survives in the long run and exerts long-run impact on prices;
  ii. If μ < δ<sup>2</sup>/2, agent B fails to survive in the long run and does not exert long-run impact on prices;
- iii. If  $\mu = \delta^2/2$ , agent  $\mathbb{B}$  fails to survive in the long run but exerts long-run impact on prices.

Since there is no aggregate uncertainty and investors have the same preferences and equal initial endowments, differences in consumption between the two agents are driven by their beliefs. Investors act to smooth their marginal utilities, as modified by their beliefs, granting more consumption to an agent in states that agent believes are relatively more likely. This happens even in the case in which disagreement is over events that are irrelevant to the aggregate endowment.

Our example cover cases in which the aggregate endowment grows faster, slower, or at the same rate as the agent's belief differences accumulate. The key comparison is between the rate of accumulation of belief differences – and hence the rate of growth of consumption differences - with the level of aggregate consumption.

In addition, this example illustrates the importance of endowment growth overall. The two cases in which agent B survives or has price impact, (i) and (iii) are impossible without a growing endowment. We show in Sections 4 and 5 that this result can be made general: a necessary condition for either price impact or survival is that the endowment is not bounded from above and below by positive constants.

In the first case, (i), aggregate consumption grows fast enough so that the growth in local utility curvature, evaluated at the aggregate consumption level, outpaces the rate of accumulation of differences in beliefs (growth rate of  $\xi$ ) and agent  $\mathbb{B}$  both survives and has price impact. Here, belief differences drive a wedge between agents' consumptions, but that wedge is small relative to the size of the economy, and so agent  $\mathbb B$  can survive and exert price impact. In the second

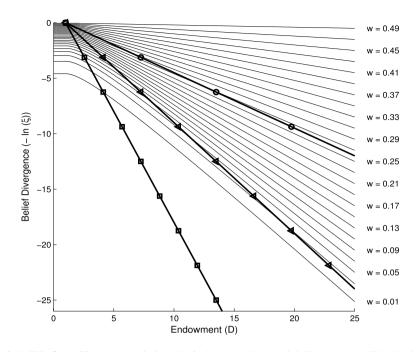


Fig. 1. Survival. This figure illustrates survival results in Examples 3.1 and 3.2. We set  $\lambda = 1$ . We plot the aggregate endowment *D* on the horizontal axis, and the negative of the log of relative belief density,  $-\ln(\xi)$ , on the vertical axis. Solid lines are the level curves for the consumption share of agent  $\mathbb{B}$ , so that each solid line plots pairs  $(D, \ln(\xi))$  that give rise to a given consumption share *w*. These pairs can be found by fixing *w* and plotting the value of  $\ln(\xi)$  as a function of *D*, with the function given by the Pareto optimality condition (8). Labels for agent  $\mathbb{B}$ 's consumption share are shown alone the right margin. The marked lines show the median path  $(Z_t = 0)$  of  $(D_t, \ln(\xi_t))$  for each case in Example 3.1. We choose  $\delta = 0.5$  and set  $\mu$  in cases (i), (ii), and (iii) to  $\delta^2$ ,  $\delta^2/4$ , and  $\delta^2/2$  respectively. We mark the corresponding median paths with circles, squares, and triangles.

case, (ii), aggregate consumption grows slowly so that growth in the local utility curvature is slower than the rate of accumulation of belief differences, and so the wedge that belief difference creates between the two consumption levels is large relative to aggregate consumption. Thus, agent  $\mathbb{B}$  does not survive and cannot exert price impact.

In the third case, (iii), aggregate consumption, and hence local utility curvature, grow at an intermediate rate. Here, belief differences create consumption differences that are large enough relative to the aggregate endowment that agent  $\mathbb{B}$  cannot survive. However, over time, belief differences can still drive changes in the consumption allocation: consumption levels are volatile enough that marginal utilities are affected. In particular, as we show in the appendix,  $\lim_{t\to\infty} \frac{C_{\mathbb{B},t}}{D_t} = 0$ , while  $\limsup_{t\to\infty} C_{\mathbb{B},t} = \infty$ . This means that for large enough t,  $A(C_{\mathbb{A},t}) = 1$ , while, whenever  $C_{\mathbb{B},t} > 1$ , Pareto optimality implies  $C_{\mathbb{A},t} = \frac{1}{2}D_t - \frac{1}{2}\ln(\lambda\xi_t) = \frac{1}{2}(1-\ln\lambda-\delta Z_t)$ . As we discuss in the introduction, agent  $\mathbb{B}$  can exert nontrivial impact on prices if he is able to provide agent  $\mathbb{A}$  with nontrivial risk sharing in the long run. This is the case in our example. The conditional volatility of the marginal utility of agent  $\mathbb{A}$  is equal to  $vol(dm_t) = A(C_{\mathbb{A},t})vol(dC_{\mathbb{A},t}) = \delta/2$ . In contrast, if agent  $\mathbb{B}$  had the same beliefs as  $\mathbb{A}$ , the volatility of the stochastic discount factor would be zero (since the aggregate endowment is deterministic). Because agent  $\mathbb{B}$  maintains non-vanishing volatility of his consumption changes in equilibrium, his beliefs distort equilibrium prices asymptotically.

Fig. 1 illustrates the tradeoff between endowment growth and accumulation of belief differences in the economy described in Example 3.1. Specifically, Fig. 1 shows the *median path* of the economy in each of the three cases considered in Example 3.1, plotted against level curves for the consumption share of agent  $\mathbb{B}$  (solid lines). The median path of the economy is obtained by setting the driving Brownian motion  $Z_t$  to zero. Each level curve represents pairs  $(D, \ln(\xi))$  that give rise to a particular consumption share w. These lines depend only on preferences, and they can be found by fixing w and plotting the value of  $\ln(\xi)$  as a function of D, with the function given by the Pareto optimality condition (8). Note that, because of constant absolute risk aversion at high consumption levels, a given difference in consumption shares requires a larger difference in beliefs at higher endowment levels. This explains why the level curves tend to be spaced wider at higher endowment levels.

The economy illustrated in Fig. 1 is growing, since  $\mu > 0$ , and so the median path is traced from left to right as time passes. In case (i), the median path (marked with circles) does not cross the level curves for large *t*, which shows that as the economy grows over time, the consumption share of agent B along the median path converges to a constant, and hence agent B survives. In case (ii), the median path (marked with squares) crosses consumption-share level curves from above, showing that as the economy grows, agent B's consumption share vanishes. Since the rate of accumulation of belief differences is identical in all three cases, the only reason why the three median paths have different slopes is because of the different growth rates of the endowment process. Slow endowment growth (and hence slow growth of local utility curvature) generates a steep median path, leading to agent B's extinction. The median path for case (iii) (marked with triangles) also crosses consumption-share level curves from above, showing that agent B's consumption share vanishes as the economy grows. The difference between cases (ii) and (iii) is in the rate at which agent B's consumption share vanishes. The rate of extinction is lower in case (iii), allowing agent B to retain impact on prices in the long run.

In Example 3.1, the aggregate endowment process is deterministic. The same conclusions carry over to a setting in which the two agents disagree about the distribution of the aggregate endowment process, as we show in the Example 3.2 below. In this example, the stochastic component of the endowment is stationary and thus does not affect the relation between the asymptotic growth rate of endowment and the rate of accumulation of belief differences. Different conclusions could result under alternative assumptions of endowment growth.

**Example 3.2.** We modify Example 3.1 so that there is aggregate risk and agents disagree over the evolution of the aggregate endowment process. The aggregate endowment process is now given by

$$D_t = (1+\mu t)e^{X_t},\tag{17}$$

$$dX_t = -\theta X_t \, dt + \sigma \, dZ_t. \tag{18}$$

Then,

- i. If  $\mu > \delta^2/2$ , agent  $\mathbb{B}$  survives in the long run and exerts long-run impact on prices;
- ii. If  $\mu < \delta^2/2$ , agent  $\mathbb{B}$  fails to survive in the long run and does not exert long-run impact on prices;
- iii. If  $\mu = \delta^2/2$ , agent B fails to survive in the long run but exerts long-run impact on prices.

#### 3.2. Beliefs

Our second set of examples illustrates how extinction depends on the assumptions on agents' beliefs.

**Example 3.3.** Consider a continuous-time economy with the aggregate endowment given by a geometric Brownian motion:

$$\frac{dD_t}{D_t} = \mu \, dt + dZ_t, \quad D_0 > 0. \tag{19}$$

Assume that the two agents have logarithmic preferences:  $U(c) = \ln(c)$  and that they do not know the growth rate of the endowment process. The agents start with Gaussian prior beliefs about  $\mu$ ,  $\mathcal{N}(\hat{\mu}^i, (\nu^i)^2)$ ,  $i \in \{\mathbb{A}, \mathbb{B}\}$ , and update their beliefs based on the observed history of the endowment process according to the Bayes rule. Then, if both agents have non-degenerate priors  $(\min(\nu^{\mathbb{A}}, \nu^{\mathbb{B}}) > 0)$ , then both agents survive in the long run. If agent  $\mathbb{A}$  knows the exact value of the endowment growth rate but agent  $\mathbb{B}$  does not, i.e.,  $\nu^{\mathbb{B}} > \nu^{\mathbb{A}} = 0$ , then agent  $\mathbb{B}$  fails to survive.

In the above example, both agents' beliefs tend to the true value of the unknown parameter  $\mu$  asymptotically and survival depends on the relative rate of learning. If both agents start not knowing the true value of  $\mu$ , then, regardless of the bias or precision of their prior, they both learn at comparable rates. Formally, the ratio of the agents' belief densities converges to a positive finite constant. However, if one agent starts with perfect knowledge of the true parameter value, eventual convergence of the learning process by the other agent is not sufficient to guarantee that agent's survival.<sup>11</sup>

Our second example is motivated by Dumas et al. (2009), who study an economy with an irrational ("overconfident") agent who fails to account for noise in his signal during the learning process. We do not model the learning process of the overconfident agent explicitly, as Dumas et al. (2009) do, but instead postulate a qualitatively similar belief process exogenously. In our example, agent  $\mathbb{B}$  is the analog of the overconfident agent in Dumas et al. (2009).

**Example 3.4.** Consider a discrete-time economy with uncertainty described by the i.i.d. sequence of independent normal variables ( $\varepsilon_t$ ,  $u_t$ ) ~ N(0, I). Aggregate endowment is given by

$$D_t = D_{t-1} \exp(\mu_{t-1} + \epsilon_t), \quad D_0 > 0,$$
 (20)

where the conditional growth rate of the endowment,  $\mu_{t-1}$  is a stationary moving average of the shocks  $\epsilon_{t-1}, \epsilon_{t-2}, \ldots$ . Assume that agent  $\mathbb{A}$  knows the true value of  $\mu_t$ , but agent  $\mathbb{B}$  does not. Specifically, agent  $\mathbb{B}$ 's estimate of the current growth rate of the endowment is given by  $\mu_{t-1} + \delta_{t-1}$ , where  $\delta_t$  follows a finite-order moving average process driven by  $u_t$ . Assume that both agents have logarithmic preferences. Then, agent  $\mathbb{B}$  fails to survive in the long run.

In the above example, agent  $\mathbb{B}$ 's errors follow a stationary process and thus do not diminish over time. Agent  $\mathbb{B}$ 's mistakes accumulate asymptotically so that  $\lim_{t\to\infty} \xi_t = 0$ , and therefore he fails to survive.

<sup>&</sup>lt;sup>11</sup> Our example builds on the models of Basak (2005) and Detemple and Murthy (1994). See also Blume and Easley (2006) for further discussion of Bayesian learning and its implications for survival.

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The above examples emphasize the importance of the requirement that  $\xi_t \rightarrow 0$ , which is our usual condition on belief dispersion. In Example 3.3, both agents are learning about the true data-generating process at the same rate, and thus their relative errors do not accumulate fast enough over time. In contrast, in Example 3.4, one agent knows the true probability law while errors of the other agent accumulate fast enough so he fails to survive.

In our general analysis we do not take a stand on whether one set of incorrect beliefs is more or less "wrong" than another. We simply observe that the condition  $\xi \to 0$  defines a particular criterion by which errors of agent  $\mathbb{B}$  accumulate faster than errors of agent  $\mathbb{A}$ . In particular, market selection is *not* selection for "better" learning. For instance, in Example 3.3,  $\ln \xi_t^{\mathbb{B}}$  grows at rate  $\frac{1}{2} \ln(t)$ . Thus, if agent  $\mathbb{A}$  has any set of beliefs, not necessarily "rational", for which the differences from the true measure accumulate slower than  $\ln(t)$ , then agent  $\mathbb{A}$  will survive and agent  $\mathbb{B}$  will not. For example, agent  $\mathbb{A}$  may be correct most of the time but make infrequent large errors so that  $\ln \xi_t^{\mathbb{A}}$  asymptotically grows at rate  $\frac{1}{3} \ln(t)$ .<sup>12</sup> In this case  $\mathbb{B}$ 's mistakes vanish in magnitude over time,  $\mathbb{A}$ 's do not, and yet  $\mathbb{A}$  survives and  $\mathbb{B}$  does not because  $\mathbb{B}$ 's accumulated errors grow faster than  $\mathbb{A}$ 's accumulated errors.

#### 3.3. Preferences

We now illustrate how survival depends on preferences. We consider a family of economies that differ only with respect to the agents' utility function. Suppose that agent  $\mathbb{B}$  accumulates forecast errors at a higher rate than agent  $\mathbb{A}$ . For agent  $\mathbb{B}$  to become extinct, agent  $\mathbb{A}$  must bet sufficiently aggressively on his beliefs. If these agents have sufficiently high utility curvature at high consumption levels,  $\mathbb{A}$  does not bet on his beliefs aggressively enough, which allows  $\mathbb{B}$  to survive and have price impact. This result bears similarity to the finding that inferior forecasters can survive in incomplete market economies, since the agents are limited in their ability to bet on their beliefs by the available menu of financial assets. Whether the agents lack willingness to bet on their beliefs because to their preferences or face constraints, the end result is that agents with inferior forecasts are able to survive.

**Example 3.5.** Consider a continuous-time economy with the aggregate endowment given by a geometric Brownian motion:

$$D_t = \exp(\mu t + \sigma Z_t), \quad D_0 > 0, \quad \mu, \sigma > 0.$$
 (21)

Assume that agent A uses the correct probability measure,  $A = \mathbb{P}$ , but agent B has a constant bias,  $\delta \sigma \neq 0$ , in his forecasts of the growth rate of the endowment. Therefore,

$$\xi_t = \exp\left(-\frac{1}{2}\delta^2 t + \delta Z_t\right). \tag{22}$$

Let the absolute risk aversion function be  $A(x) = \frac{1}{x}$  for x < 1 to preserve the Inada condition at zero, and

$$A(x) = x^{\alpha}, \quad \alpha \le 0, \tag{23}$$

for  $x \ge 1$ . Then, if local utility curvature is declining rapidly enough,  $\alpha \le -1$ , agent  $\mathbb{B}$  does not survive and does not affect prices asymptotically. If local utility curvature declines only slowly,  $\alpha \in (-1, 0]$ , then agent  $\mathbb{B}$  survives and has price impact in the long run.

<sup>&</sup>lt;sup>12</sup> Beker and Espino (2011), example 4, contains a similar construction.

Decreasing absolute risk aversion (DARA) is a weak a priori restriction on utility functions, and within this family of preferences we can see how the properties of local utility curvature affect survival. When high levels of consumption generate a high propensity to accept gambles – local utility curvature declines rapidly in consumption – agent  $\mathbb{B}$  does not survive and has no price impact.

#### 4. Survival

In this section we present general necessary and sufficient conditions for survival. The following theorem shows formally how survival depends on the tradeoff between endowments, beliefs, and preferences.

**Theorem 4.1.** A necessary condition for agent  $\mathbb{B}$  to become extinct is that for all  $\epsilon \in (0, \frac{1}{2})$ ,

$$\limsup_{t \to \infty} \frac{\int_{\epsilon D_t}^{(1-\epsilon)D_t} A(x) \, dx}{-\ln(\lambda \xi_t)} \le 1, \quad a.s.$$
(24)

A sufficient condition for his extinction is that the inequality is strict, i.e., for all  $\epsilon \in (0, \frac{1}{2})$ ,

$$\limsup_{t \to \infty} \frac{\int_{\epsilon D_t}^{(1-\epsilon)D_t} A(x) \, dx}{-\ln(\lambda \xi_t)} < 1, \quad a.s.$$
(25)

From the conditions in Theorem 4.1, it is clear that survival depends on the joint properties of aggregate endowments  $(D_t)$ , preferences (in particular, risk aversion A(x)), and beliefs  $(\xi_t)$ . Survival is determined by the relation between the rate of accumulation of belief differences and the rate of decline of local utility curvature, evaluated at the aggregate endowment. Theorem 4.1 formalizes the informal discussion in the introduction. If utility curvature declines sufficiently slowly, the numerator in (24) dominates and agent  $\mathbb{B}$  survives. Intuitively, the numerator captures the relation between differences in consumption and differences in marginal utilities between the two agents. The Pareto optimality condition (7) implies that if belief differences of the two agents accumulate sufficiently rapidly, their marginal utilities evaluated at their equilibrium consumption must diverge. But if utility curvature declines too slowly, increasing differences in marginal utilities fail to generate large differences in consumption. Equation (24) provides the precise restriction on the rate of decline in utility curvature necessary for agent  $\mathbb{B}$ 's extinction.

Next, we impose stricter assumptions on some of the primitives, thus simplifying the interplay between the endowment, beliefs, and preferences. The following straightforward applications of Theorem 4.1 identify a broad class of models in which agent  $\mathbb{B}$  does not survive, under easily verifiable conditions on the utility function (in Corollary 4.2) or on the endowment process (in Corollary 4.3).

**Corollary 4.2.** If local utility curvature is bounded so that  $A(x) \leq \overline{C}x^{-1}$ , and  $\lim_{t\to\infty} \xi_t = 0$ , *a.s., then agent*  $\mathbb{B}$  *never survives.* 

If local utility curvature is bounded as in Corollary 4.2, then large differences in marginal utilities imply large differences in consumption. Therefore, as belief differences accumulate, agent  $\mathbb{B}$  fails to survive. The class of models with bounded utility curvature in the manner of Corollary 4.2 (i.e., utilities with a bounded relative risk aversion coefficient) is quite large.

If the endowment process is bounded, then large differences in marginal utilities require one agent's consumption to approach zero. Sandroni (2000) and Blume and Easley (2006) study models with bounded endowment and heterogeneous beliefs and find that agent  $\mathbb{B}$  fails to survive regardless of the exact form of preferences. We replicate this result as a consequence of Theorem 4.1.

**Corollary 4.3.** If the aggregate endowment process is bounded away from zero and infinity,  $0 < \underline{D} \le D_t \le \overline{D} < \infty$ , and  $\lim_{t\to\infty} \xi_t = 0$ , a.s., then agent  $\mathbb{B}$  never survives.

In models covered by Corollaries 4.2 and 4.3, we sharpen the survival results further by establishing the rate of extinction of agents with inferior beliefs. In particular, in models satisfying restrictions on the local utility curvature as in Corollary 4.2, the rate of extinction is directly related to the rate of accumulation of differences in beliefs.

**Proposition 4.4.** Assume that utility curvature is bounded so that  $\underline{C}x^{-1} \leq A(x) \leq \overline{C}x^{-1}$ , and  $\lim_{t\to\infty} \xi_t = 0$ , a.s. For each element of the probability space where  $\lim_{t\to\infty} \xi_t = 0$ , let t be large enough that  $\lambda \xi_t < 1$ . Then agent  $\mathbb{B}$ 's consumption share satisfies

$$\frac{(\lambda\xi_t)^{1/\underline{C}}}{1+(\lambda\xi_t)^{1/\underline{C}}} \le w_t \le \frac{(\lambda\xi_t)^{1/\overline{C}}}{1+(\lambda\xi_t)^{1/\overline{C}}}.$$
(26)

The rate of extinction is proportional to the rate of accumulation of belief differences. For instance, consider the specification of endowment and beliefs as in Example 3.1. Under the preference restrictions in Proposition 4.4, agent B's consumption share approaches zero exponentially at the rate bounded between  $\frac{1}{2}C\delta^2$  and  $\frac{1}{2}C\delta^2$ . As Fedyk et al. (2013) make clear, belief differences in realistic settings can accumulate arbitrarily quickly if agents disagree on the distribution of multiple sources of randomness. Thus, our convergence rate result shows that extinction happens at high rates in economies with quantitatively large disagreement between agents, or at low rates in economies with mild degrees of disagreement.

We obtain a similar characterization of extinction rates in economies with bounded aggregate endowment.

**Proposition 4.5.** Assume that the aggregate endowment process is bounded away from zero and infinity and  $\lim_{t\to\infty} \xi_t = 0$ , a.s. For each element of the probability space where  $\lim_{t\to\infty} \xi_t = 0$ , let t be large enough that  $\lambda \xi_t < 1$ . Then, agent  $\mathbb{B}$ 's consumption share satisfies

$$\frac{1}{\overline{D}}(u')^{-1}\left(\frac{u'(\underline{D}/2)}{\lambda\xi_t}\right) \le w_t \le \frac{1}{\underline{D}}(u')^{-1}\left(\frac{u'(\overline{D})}{\lambda\xi_t}\right).$$
(27)

As in Proposition 4.4, we find that the rate of extinction of agent  $\mathbb{B}$  is directly related to the rate of accumulation of belief differences. However, the relationship between the two is modulated by the assumed utility function. Qualitatively, the sharper the rise in marginal utility as consumption level approaches zero, the lower the rate of extinction. For instance, with CRRA preferences, the rate of extinction is proportional to the rate of accumulation of belief differences. It is clear, however, that without restricting preferences it is impossible to place tighter bounds on the rate of extinction.

If the endowment process and the utility curvature are not bounded, as in Propositions 4.4 and 4.5, then the precise relation between the primitives is important in determining agent  $\mathbb{B}$ 's survival. We simplify the conditions of Theorem 4.1 for the class of utilities with (weakly) decreasing absolute risk aversion (DARA), which is generally considered to be the weakest a priori restriction on utility functions.

**Proposition 4.6.** Suppose that the utility function exhibits DARA and  $\lim_{t\to\infty} \xi_t = 0$ , a.s. Then, for agent  $\mathbb{B}$  to become extinct asymptotically, it is sufficient that there exists a sequence of numbers  $\epsilon_n \in (0, \frac{1}{2})$  converging to zero such that for any n

$$\lim_{t \to \infty} \frac{A(\epsilon_n D_t) D_t}{-\ln(\lambda \xi_t)} = 0, \quad a.s.$$
(28)

For agent  $\mathbb{B}$  to survive, it is sufficient that for some  $\epsilon \in (0, \frac{1}{2})$ 

$$\operatorname{Prob}\left[\limsup_{t \to \infty} \frac{A(\epsilon D_t) D_t}{-\ln(\lambda \xi_t)} = \infty\right] > 0.$$
<sup>(29)</sup>

If, in addition to (29),

$$\lim_{t \to \infty} \frac{A(D_t)D_t}{-\ln(\lambda\xi_t)} = \infty, \quad a.s.,$$
(30)

then  $\lim_{t\to\infty} w_t = \frac{1}{2}$ , a.s.

The above proposition clarifies the trade-off between beliefs, endowments, and preferences that determines survival. Intuitively, given the endowment growth rate in the economy, agent  $\mathbb{B}$  fails to survive if local utility curvature declines sufficiently fast with the consumption level, or if differences in beliefs accumulate at a sufficiently high rate.

We finally consider a generalization of the setting analyzed in Kogan et al. (2006) and Yan (2008), where endowment follows a Geometric Brownian motion and agent  $\mathbb{B}$  is persistently optimistic about the growth rate of the endowment. We make a weaker assumption that the endowment and belief differences grow at proportional asymptotic rates, i.e.  $\lim_{t\to\infty} \frac{\ln(D_t)}{-\ln(\xi_t)} = b < \infty$ . Such models, with geometric Brownian motion specifications for *D* and  $\xi$  in particular, are common in the literature.

**Corollary 4.7.** Consider an economy with  $0 < \lim_{t\to\infty} \frac{\ln(D_t)}{-\ln(\xi_t)} = b < \infty$  and  $\lim_{t\to\infty} \xi_t = 0$ , a.s. Assume that the utility function is of DARA type. Then, if

$$\lim_{x \to \infty} \frac{A(x)}{\frac{1}{x} \ln(x)} = 0,$$
(31)

agent  $\mathbb{B}$  becomes extinct. If

$$\lim_{x \to \infty} \frac{A(x)}{\frac{1}{x} \ln(x)} = \infty,$$
(32)

agent  $\mathbb{B}$  survives.

We thus identify two broad classes of preferences for which survival does and does not take place under the above assumption on the endowment and beliefs. Agent  $\mathbb{B}$  becomes extinct if

local utility curvature at high consumption levels declines rapidly enough, and he survives if local utility curvature declines sufficiently slowly. Models with CRRA preferences and geometric Brownian motions for *D* and  $\xi$  satisfy condition (31): with relative risk aversion equal to  $\gamma$ ,  $\frac{A(x)}{\frac{1}{x}\ln(x)} = \frac{\gamma}{\ln(x)} \rightarrow 0$ , and therefore agent  $\mathbb{B}$  becomes extinct in such economies.

#### 5. Price impact

We now consider the influence agent  $\mathbb{B}$  has on the long-run behavior of prices and how this influence is related to his survival. Below we identify broad classes of economies in which the agent making relatively inaccurate forecasts does or does not have impact on prices in the long run.

As we have shown in Corollaries 4.2 and 4.3, if local utility curvature declines sufficiently rapidly with consumption level, or if the aggregate endowment is bounded, agent  $\mathbb{B}$  does not survive. In these cases, agent  $\mathbb{B}$  also has no price impact in the long run:

**Proposition 5.1.** If local utility curvature is bounded such that  $A(x) \leq \overline{C}x^{-1}$ , and  $\lim_{t\to\infty} \xi_t = 0$ , *a.s., then agent*  $\mathbb{B}$  *has no asymptotic price impact.* 

**Proposition 5.2.** If the aggregate endowment process is bounded away from zero and infinity,  $0 < D \le D_t \le \overline{D} < \infty$ , and  $\lim_{t\to\infty} \xi_t = 0$ , a.s., then agent  $\mathbb{B}$  has no price impact asymptotically.

The relation between Arrow–Debreu prices and marginal utilities means that agent  $\mathbb{B}$  can affect prices if he has nontrivial impact on the marginal utility of agent  $\mathbb{A}$ . When local utility curvature declines at a high enough rate, this requires him to have significant impact on consumption growth of agent  $\mathbb{A}$ . This in turn is impossible since agent  $\mathbb{B}$  does not survive. Similarly, in economies with bounded aggregate endowment, agent  $\mathbb{B}$  cannot have significant impact on consumption growth for agent  $\mathbb{A}$ , and so agent  $\mathbb{B}$  cannot have price impact.

In addition to showing that agent  $\mathbb{B}$  has no long-run impact on prices in economies covered by Propositions 5.1 and 5.2, we characterize how rapidly price impact of agent  $\mathbb{B}$  disappears. We measure the magnitude of price impact according to (12) relative to the reference economy with utility weight  $\lambda^* = 0$  because price impact of agent  $\mathbb{B}$  vanishes asymptotically with respect to this reference economy under either bounded coefficient of relative risk aversion or bounded aggregate endowment.

**Proposition 5.3.** Assume that local utility curvature is bounded so that  $A(x) \leq \overline{C}x^{-1}$ , and  $\lim_{t\to\infty} \xi_t = 0$ , a.s. For each element of the probability space where  $\lim_{t\to\infty} \xi_t = 0$ , let t be large enough that  $\lambda\xi_t < 1$ . Then, the measure of price impact PI(t, s; 0) satisfies

$$|PI(t,s;0)| \le \overline{C} \left( (\lambda\xi_t)^{1/\overline{C}} + (\lambda\xi_{t+s})^{1/\overline{C}} \right).$$
(33)

In economies covered by Proposition 5.3, the distortion of the stochastic discount factor created by  $\mathbb{B}$ 's beliefs disappears at a rate at least proportional to the rate of accumulation of belief differences. As shown in Proposition 4.5,  $\mathbb{B}$ 's consumption share in such economies also vanishes at the rate of accumulation of belief differences.

The price impact of agent  $\mathbb{B}$ 's beliefs in economies with bounded aggregate endowment vanishes at least as quickly as  $\mathbb{B}$ 's consumption share: **Proposition 5.4.** Assume that the aggregate endowment process is bounded away from zero and infinity, and  $\lim_{t\to\infty} \xi_t = 0$ , a.s. For each element of the probability space where  $\lim_{t\to\infty} \xi_t = 0$ , let t be large enough that  $\lambda \xi_t < 1$ . Then, the measure of price impact PI(t, s; 0) satisfies

$$|PI(t,s;0)| \le \left(\max_{x \in [\underline{D}/2,\overline{D}]} A(x)\right) (w_t + w_{t+s})\overline{D},\tag{34}$$

where  $w_t$  is the equilibrium consumption share of agent  $\mathbb{B}$ .

As we show in Proposition 4.5, in economies with bounded aggregate endowment,  $\mathbb{B}$ 's consumption share vanishes at the rate directly related to the rate of accumulation of belief differences. Since the exact extinction rate generally depends on preferences in a nonlinear manner, we do not derive an explicit bound on price impact in Proposition 5.4 in terms of the primitives, and instead express an upper bound on price impact in terms of  $\mathbb{B}$ 's consumption share.

When conditions on the primitives are relaxed, consumption and price dynamics may have more complex properties. It is possible for agent  $\mathbb{B}$  to affect the marginal utility of agent  $\mathbb{A}$ without having non-vanishing asymptotic effect on agent  $\mathbb{A}$ 's consumption growth, which means that agent  $\mathbb{B}$ 's asymptotic price impact may exist even if  $\mathbb{B}$  fails to survive asymptotically. We have described such an economy in Example 3.1. In the context of Example 3.1, price impact without survival occurs in a "knife-edge" case. We next explore more generally the conditions under which such a phenomenon occurs.

**Proposition 5.5.** *Consider an economy with a DARA utility function, assume that*  $\lim_{t\to\infty} D_t = \infty$ , *a.s., and*  $\lim_{t\to\infty} \xi_t = 0$ , *a.s. Then, a necessary condition for price impact is* 

$$\limsup_{t \to \infty} \frac{\int_1^{D_t} A(x) \, dx}{-\ln(\lambda \xi_t)} \ge 1, \ a.s.$$
(35)

A necessary condition for price impact without survival is

$$\limsup_{t \to \infty} \frac{\max_{z \in [1, D_t]} \gamma(z) \ln(D_t)}{-\ln(\lambda \xi_t)} \ge 1 \ge \limsup_{t \to \infty} \frac{\gamma(D_t)}{-\ln(\lambda \xi_t)}, \ a.s.$$
(36)

The above result hinges on the difference between extinction in consumption share  $(w_t \rightarrow 0)$ and in consumption level  $(w_t D_t \rightarrow 0)$ . As we have shown in Section 2 (and show again formally in the Appendix), there is no price impact when  $\mathbb{B}$  experiences extinction in consumption level. Thus, a necessary condition for price impact is  $\limsup_{t\rightarrow\infty} w_t D_t > 0$ , a.s., which we use to derive (35). We combine equation (35) with Theorem 4.1 to find DARA-utility economies that may exhibit price impact with extinction (or, without survival). The result is (36).

The necessary conditions for asymptotic price impact without survival give us an idea of how special this phenomenon is. Consider, for instance, Examples 3.1 and 3.2. In these examples, A(x) = 1 for  $x \ge 1$ , and  $A(x) = \frac{1}{x}$  for x < 1, and hence for D > 1,  $\max_{z \in [1,D]} \gamma(z) = \gamma(D) = D$ . Then, Proposition 5.5 implies that in the context of these examples, necessary conditions for price impact without survival are satisfied only in case (iii), for which

$$\lim_{t \to \infty} \frac{D_t}{-\ln(\lambda \xi_t)} = 1, \text{ a.s.}$$
(37)

While one can design more general specifications of A(x) that allow for price impact without survival, informally, Proposition 5.5 shows that the set of such economies is rather restricted.

Survival does not always imply asymptotic price impact. Below, we establish necessary and sufficient conditions for price impact in a broad class of economies in which agent  $\mathbb{B}$  survives. We present the proof of Propositions 5.6, 5.7, and 5.8 in the on-line Appendix.

**Proposition 5.6.** Consider a growing economy with  $\lim_{t\to\infty} D_t = \infty$ , a.s. Assume that the utility function is such that A(x) is weakly decreasing and xA(x) is weakly increasing in consumption level. Further, assume that the endowment and the beliefs satisfy

$$\lim_{t \to \infty} \frac{A(\frac{1}{2}D_t)D_t}{(\ln(\lambda\xi_t))^2} = \infty, \quad a.s.$$
(38)

Then agent  $\mathbb{B}$  survives and asymptotically consumes half of the aggregate endowment.

**Proposition 5.7.** In the economy defined in Proposition 5.6, if the belief process  $\xi_t$  has non-vanishing growth rate asymptotically, i.e., there exist s > 0 and  $\epsilon > 0$  such that

$$\operatorname{Prob}\left[\limsup_{t \to \infty} |\ln(\xi_{t+s}) - \ln(\xi_t)| > \epsilon\right] > 0, \tag{39}$$

and, in addition, there exist s' > 0 and  $\epsilon' > 0$  such that

$$\operatorname{Prob}\left[\limsup_{t \to \infty} \left| \int_{D_{t+s'}/2}^{D_{t+s'}} A(x) \, dx - \int_{D_t/2}^{D_t} A(x) \, dx - \frac{1}{2} \ln(\xi_{t+s'}) + \frac{1}{2} \ln(\xi_t) \right| > \epsilon' \right] > 0, \quad (40)$$

then agent  $\mathbb{B}$  exerts long-run price impact. Moreover, asymptotically the state price density does not depend on the initial wealth distribution, i.e., does not depend on  $\lambda$ .

Condition (39) is necessary for asymptotic price impact to exist in this economy.

Proposition 5.7 shows that survival does not necessarily lead to price impact: there can be an additional condition on the variation in the belief process. Note that if condition (39) holds, (40) would be violated only in economies with a very particular combination of primitives. Such cases are covered by the additional condition (40).

The next proposition helps clarify why the survival and price impact properties of various economies are connected to the rate of decrease in local utility curvature. It states a general result for consumption sharing rules in growing economies with unbounded relative risk aversion.

**Proposition 5.8.** Consider the economy defined in Proposition 5.6, and assume that both agents hold the same beliefs. Then, for any initial allocation of wealth between the agents, their consumption shares become asymptotically equal. Moreover, the state price density in this economy is asymptotically the same as in an economy in which the two agents start with equal endowments.

As we know from Corollary 4.2 and Proposition 5.1, economies with agents having local utility curvature A(x) rapidly declining in consumption exhibit simple behavior: agent  $\mathbb{B}$  does not survive and has no asymptotic impact on the state-price density. When local utility curvature is only slowly declining, survival is also determined by belief differences. Proposition 5.8 shows that in a homogeneous-belief economy consumption shares of the agents tend to become equalized over time no matter how uneven the initial wealth distribution is. Similarly, the state-price density does not depend (asymptotically) on the initial wealth distribution. The above convergence mechanism remains at work in economies with heterogeneous beliefs. However, there is another force present under belief heterogeneity: agent  $\mathbb{B}$  tends to mis-allocate his consumption across states due to his distorted beliefs, which reduces his asymptotic consumption share. The tradeoff between the two competing forces is intuitive: distortions in agents' consumption shares caused by belief differences tend to disappear over time, unless the belief differences grow sufficiently rapidly. Condition (38) guarantees that differences in beliefs do not accumulate too quickly, and so under this condition agent  $\mathbb{B}$  survives and consumes half of the aggregate endowment asymptotically. Agent  $\mathbb{B}$  can exert asymptotic price impact as long as the differences between his beliefs and those of agent  $\mathbb{A}$  do not vanish asymptotically in a sense made precise by the conditions in Proposition 5.7.

#### 6. Conclusion

In this paper we examine the economic mechanism behind the Market Selection Hypothesis and establish necessary and sufficient conditions for its validity in a general setting with minimal restrictions on endowments, beliefs, or utility functions. We show that the MSH holds in economies with bounded endowments or bounded relative risk aversion. The commonly studied special case of constant relative risk aversion preferences belongs to this class of models. However, we show that the MSH cannot be generalized to a broader class of models without additional qualifications. Instead, survival is determined by a comparison of the forecast errors to risk attitudes. The price impact of inaccurate forecasts is distinct from survival because price impact is determined by the volatility of traders' consumption shares rather than by their level. We show a new mechanism by which an agent who fails to survive in the long run can exert persistent impact on prices. This phenomenon exists because the asymptotically disappearing agent can provide a non-trivial degree of risk sharing in equilibrium.

Our results apply to economies with state-dependent time-separable preferences, such as external habit formation. In the on-line Appendix, we show how our approach extends to this broader class of preferences. One limitation of our approach is that we consider only timeadditive preferences, and thus cannot separate risk aversion effects from inter-temporal substitution effects. Extending theoretical analysis of the Market Selection Hypothesis to a broader class of preferences remains an important open problem.

#### Appendix A

The on-line Appendix contains explicit calculations for our examples (Section B), including an example of the impact of distorted beliefs on the prices of non-primitive claims. We also include proofs of Propositions 5.6, 5.7, and 5.8. We follow that with our analysis of the case of state dependent preferences (Section C).

#### A.1. Proof of Theorem 4.1

Suppose that agent  $\mathbb{B}$  becomes extinct, i.e.,  $w_t = \frac{C_{\mathbb{B},t}}{D_t}$  converges to zero almost surely. For each element of the probability space  $\omega$  for which  $w_t$  vanishes asymptotically, one can find  $T(\omega; \epsilon)$ , such that  $w_t(\omega) < \epsilon$  and  $\ln(\lambda\xi_t) < 0$  for any  $t > T(\omega; \epsilon)$ . Since  $\int_{wD}^{(1-w)D} A(x) dx$  is a decreasing function of w, the first-order condition (8) implies that for all  $t > T(\omega; \epsilon)$ 

$$1 = \frac{\int_{w_t D_t}^{(1-w_t)D_t} A(x) \, dx}{-\ln(\lambda\xi_t)} \ge \frac{\int_{\epsilon D_t}^{(1-\epsilon)D_t} A(x) \, dx}{-\ln(\lambda\xi_t)}.$$
(A.1)

Thus, the desired result follows by applying  $\limsup_{t\to\infty}$  to both sides of the inequality.

We now prove the sufficient condition. Consider the subset of the probability space over which  $\limsup_{t\to\infty} \frac{\int_{\epsilon D_t}^{(1-\epsilon)D_t} A(x) dx}{-\ln(\lambda\xi_t)} < 1 \text{ for any } \epsilon > 0.$  For each element of the probability space w in such set, we can define  $T(\omega; \epsilon)$  and  $\delta(\omega) > 0$ , such that

$$\frac{\int_{\epsilon D_t}^{(1-\epsilon)D_t} A(x) \, dx}{-\ln(\lambda\xi_t)} \le 1 - \delta \text{ and } \ln(\lambda\xi_t) < 0 \tag{A.2}$$

for all  $t > T(\omega; \epsilon)$ . If  $\limsup_{t \to \infty} w_t \neq 0$ , then one can always find  $\epsilon > 0$  and  $t > T(\omega; \epsilon)$ , such that  $w_t > \epsilon$ . But then

$$1 = \frac{\int_{w_t D_t}^{(1-w_t) D_t} A(x) \, dx}{-\ln(\lambda \xi_t)} \le \frac{\int_{\epsilon D_t}^{(1-\epsilon) D_t} A(x) \, dx}{-\ln(\lambda \xi_t)}.$$
(A.3)

Taking  $\limsup_{t\to\infty}$  on both sides, implies  $1 \le 1 - \delta$ , which is a contradiction.

#### A.2. Proof of Corollary 4.2

By assumption  $xA(x) < \overline{C}$  for all x and  $\overline{C} > 0$ . For every path of  $\xi$  that converges to zero, let t be large enough so that  $\lambda \xi_t < 1$ . Then

$$\frac{\int_{\epsilon D_t}^{(1-\epsilon)D_t} A(x) dx}{-\ln(\lambda\xi_t)} \le \overline{C} \frac{\ln(1-\epsilon) - \ln(\epsilon)}{-\ln(\lambda\xi_t)}$$
(A.4)

which converges to zero almost surely as  $t \to \infty$ .

#### A.3. Proof of Corollary 4.3

Let  $\underline{D}$  and  $\overline{D}$  denote the upper and lower bound of  $D_t$ ,  $0 < \underline{D} \leq \overline{D}$ . Let  $\overline{A}(\epsilon)$  denote the maximum of A(x) on  $[\epsilon \underline{D}, (1-\epsilon)\overline{D}]$ . We then have  $\int_{\epsilon D_t}^{(1-\epsilon)D_t} A(x)dx \leq ((1-\epsilon)\overline{D}-\epsilon \underline{D})\overline{A}(\epsilon)$ , which is finite. Given that  $\xi_t \to 0$ , a.s., as  $t \to \infty$  and hence  $-\ln(\xi_t) \to \infty$ , a.s., we conclude that (25) holds, and agent  $\mathbb{B}$  does not survive.

#### A.4. Proof of Proposition 4.4

We establish the upper bound. Derivation of the lower bound is analogous. For every path of  $\xi$  that converges to zero, let *t* be large enough so that  $\lambda \xi_t < 1$ . Using the Pareto optimality condition and the restriction  $A(x) \leq \overline{C}x^{-1}$ ,

$$-\ln\lambda\xi_{t} = \int_{w_{t}D_{t}}^{(1-w_{t})D_{t}} A(x)dx \leq \int_{w_{t}D_{t}}^{(1-w_{t})D_{t}} \overline{C}x^{-1}dx = \overline{C}\ln\frac{1-w_{t}}{w_{t}},$$
(A.5)

which implies

$$\frac{w_t}{1 - w_t} \le (\lambda \xi_t)^{1/\bar{C}} \,. \tag{A.6}$$

The upper bound then follows.

## A.5. Proof of Proposition 4.5

Using Pareto optimality condition and concavity of the utility function,

$$\lambda \xi_t = \frac{u'((1 - w_t)D_t)}{u'(w_t D_t)} \ge \frac{u'(\overline{D})}{u'(w_t D_t)},$$
(A.7)

which implies

$$u'(w_t D_t) \ge \frac{u'(\overline{D})}{\lambda \xi_t} \tag{A.8}$$

and therefore

$$w_t \le \frac{1}{D_t} (u')^{-1} \left( \frac{u'(\overline{D})}{\lambda \xi_t} \right) \le \frac{1}{\underline{D}} (u')^{-1} \left( \frac{u'(\overline{D})}{\lambda \xi_t} \right).$$
(A.9)

Similarly, to derive the lower bound, use

$$\lambda \xi_t = \frac{u'((1 - w_t)D_t)}{u'(w_t D_t)} \le \frac{u'(\underline{D}/2)}{u'(w_t D_t)},$$
(A.10)

which implies

$$u'(w_t D_t) \le \frac{u'(\underline{D}/2)}{\lambda \xi_t} \tag{A.11}$$

and therefore

$$w_t \ge \frac{1}{D_t} (u')^{-1} \left( \frac{u'(\underline{D}/2)}{\lambda \xi_t} \right) \ge \frac{1}{\overline{D}} (u')^{-1} \left( \frac{u'(\underline{D}/2)}{\lambda \xi_t} \right).$$
(A.12)

## A.6. Proof of Proposition 4.6

For every path of  $\xi$  that converges to zero, let *t* be large enough so that  $\lambda \xi_t < 1$ . Since A(x) is a non-increasing function,

$$\int_{\epsilon'D}^{(1-\epsilon')D} A(x) \, dx \ge \int_{\epsilon'D}^{\epsilon D} A(x) \, dx \ge A(\epsilon D) D(\epsilon - \epsilon'), \tag{A.13}$$

where  $0 < \epsilon' < \epsilon < 1 - \epsilon'$ . Condition (29) then implies that with positive probability, we have

$$\limsup_{t \to \infty} \frac{\int_{\epsilon' D_t}^{(1-\epsilon')D_t} A(x) \, dx}{-\ln(\lambda\xi_t)} = \infty \tag{A.14}$$

and hence a necessary condition for extinction is violated (from Theorem 4.1). Thus, agent  $\mathbb{B}$  survives.

Next, for any  $\epsilon \in (0, 1/2)$ , find  $\epsilon_n < \epsilon$ . Then, since A(x) is a non-increasing function,

$$\int_{\epsilon D}^{(1-\epsilon)D} A(x) \, dx \le A(\epsilon D) D(1-2\epsilon) \le A(\epsilon_n D) D(1-2\epsilon).$$
(A.15)

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Then,

$$\frac{\int_{\epsilon D_t}^{(1-\epsilon)D_t} A(x) dx}{-\ln(\lambda\xi_t)} \le \frac{A(\epsilon_n D_t) D_t (1-2\epsilon)}{-\ln(\lambda\xi_t)},\tag{A.16}$$

and the result follows from applying (28) to show that we have a sufficient condition for extinction (25).

Lastly, since the utility function is of DARA type, condition (8) implies that

$$-\ln(\lambda\xi_t) \ge A((1-w_t)D_t)D_t(1-2w_t)$$
(A.17)

and therefore, using condition (30),  $\lim_{t\to\infty} w_t = 1/2$  a.s.

#### A.7. Proof of Corollary 4.7

Consider a set (of measure one) on which  $\lim_{t\to\infty} \frac{\ln(D_t)}{-\ln(\xi_t)} = b$  and  $\lim_{t\to\infty} \xi_t = 0$ . On this set,

$$\lim_{t \to \infty} \frac{A(\epsilon D_t)\epsilon D_t}{-\ln(\lambda\xi_t)} = \lim_{t \to \infty} \frac{\frac{1}{D_t}\ln(D_t)}{-\ln(\lambda\xi_t)} \frac{A(\epsilon D_t)\epsilon D_t}{\frac{1}{D_t}\ln(D_t)} = \epsilon b \lim_{t \to \infty} \frac{A(\epsilon D_t)}{\frac{1}{D_t}\ln(D_t)}$$
(A.18)

for any positive  $\epsilon$ . Thus, by Proposition 4.6, agent  $\mathbb{B}$  becomes extinct as long as the risk aversion coefficient satisfies (31). According to the same proposition, if the risk aversion coefficient satisfies (32), then agent  $\mathbb{B}$  survives.

#### A.8. Proof of Propositions 5.1 and 5.2

As we show in Corollary 4.2, there is no survival in models with bounded relative risk aversion. Thus,  $w_t$  converges to zero almost surely. Consider now the first term in (12). By the mean value theorem and the bound given in the proposition, this term equals

$$A(x_{t+s}^{\star})D_{t+s}w_{t+s} \le \overline{C}\frac{D_{t+s}w_{t+s}}{x_{t+s}^{\star}},$$
(A.19)

for some  $x_{t+s}^{\star} \in [(1 - w_{t+s})D_{t+s}, D_{t+s}]$ . Since, almost surely, the ratio  $\frac{D_{t+s}}{x_{t+s}*}$  converges to one and  $w_{t+s}$  converges to zero, we conclude that the first term in (12) converges to zero almost surely. The same argument implies that the second term converges to zero almost surely, and therefore there is no price impact. This proves Proposition 5.1. Proposition 5.2 follows from the fact that bounding the endowment implies bounding relative risk aversion on the interval  $(D_t(1 - w_t), D_t)$ .

## A.9. Proof of Proposition 5.3

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We use the tighter of the two upper bounds on the consumption share  $w_t$  of agent  $\mathbb{B}$  in Proposition 4.4:

$$\left| \int_{D_{t}(1-w_{t})}^{D_{t}} A(x) dx \right| \leq \overline{C} \left| \ln(1-w_{t}) \right| \leq \overline{C} \left| \ln \left( 1 + (\lambda \xi_{t})^{1/\overline{C}} \right) \right| \leq \overline{C} \left( \lambda \xi_{t} \right)^{1/\overline{C}}.$$

Then,

$$|PI(t,s;0)| = \begin{vmatrix} \int_{D_{t+s}}^{D_{t+s}} A(x) \, dx - \int_{D_t(1-w_t)}^{D_t} A(x) \, dx \end{vmatrix}$$
  
$$\leq \begin{vmatrix} \int_{D_{t+s}(1-w_{t+s})}^{D_{t+s}} A(x) \, dx \end{vmatrix} + \begin{vmatrix} \int_{D_t(1-w_t)}^{D_t} A(x) \, dx \end{vmatrix}$$
  
$$\leq \overline{C} \left( (\lambda\xi_t)^{1/\overline{C}} + (\lambda\xi_{t+s})^{1/\overline{C}} \right).$$
(A.20)

## A.10. Proof of Proposition 5.4

For every path of  $\xi$  that converges to zero, let *t* be large enough so that  $\lambda \xi_t < 1$  and therefore  $w_t \leq 1/2$ . Because aggregate endowment is bounded,  $\underline{D} \leq D_t \leq \overline{D}$ ,

$$\left| \int_{D_t(1-w_t)}^{D_t} A(x) \, dx \right| \le \left( \sup_{x \in [\underline{D}/2, \overline{D}]} A(x) \right) w_t \overline{D} \tag{A.21}$$

and therefore

$$|PI(t,s;0)| = \left| \int_{D_{t+s}}^{D_{t+s}} A(x) \, dx - \int_{D_{t}(1-w_{t})}^{D_{t}} A(x) \, dx \right|$$
  
$$\leq \left| \int_{D_{t+s}(1-w_{t+s})}^{D_{t+s}} A(x) \, dx \right| + \left| \int_{D_{t}(1-w_{t})}^{D_{t}} A(x) \, dx \right|$$
  
$$\leq \left( \sup_{x \in [\underline{D}/2, \overline{D}]} A(x) \right) \overline{D}(w_{t} + w_{t+s}).$$
(A.22)

## A.11. Proof of Proposition 5.5

For every path of  $\xi$  that converges to zero, let *t* be large enough so that  $\lambda \xi_t < 1$ . Consider the measure of price impact defined with respect to  $\lambda^* = 0$ , as given in (12). In an economy with DARA utility function,

$$0 \le \int_{(1-w_t)D_t}^{D_t} A(x)dx \le w_t D_t A((1-w_t)D_t),$$
(A.23)

and therefore, for price impact to exist asymptotically, it is necessary that

$$\limsup_{t \to \infty} w_t D_t > 0, \quad \text{a.s.} \tag{A.24}$$

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The equilibrium consumption sharing rule in (8) implies that

$$-\ln(\lambda\xi_t) \le \int_{w_t D_t}^{D_t} A(x) \, dx, \tag{A.25}$$

and therefore, to satisfy the condition (A.24), the model primitives must satisfy

$$\limsup_{t \to \infty} \frac{\int_1^{D_t} A(x) \, dx}{-\ln(\lambda \xi_t)} \ge 1, \quad \text{a.s.}$$
(A.26)

where, because  $\lim_{t\to\infty} \xi_t = 0$ , a.s., the lower limit in the integral can be set to any constant. Next, we use

$$\int_{1}^{D_{t}} A(x)dx = \int_{1}^{D_{t}} A(x)\frac{1}{x}x \, dx \le \max_{z \in [1, D_{t}]} \gamma(z)\ln(D_{t}), \tag{A.27}$$

to establish the first inequality in (36). Then, starting from (24), we have

$$\int_{\epsilon D_t}^{(1-\epsilon)D_t} A(x)dx \ge A(D_t)(1-2\epsilon)D_t = \gamma(D_t)(1-2\epsilon)$$
(A.28)

for any  $\epsilon > 0$ . Thus, a corollary of Theorem 4.1 is that a weaker necessary condition for extinction is

$$\limsup_{t \to \infty} \frac{\gamma(D_t)}{-\ln(\lambda\xi_t)} \le 1, \quad \text{a.s.},\tag{A.29}$$

which yields the second inequality in (36).

#### Appendix B. Supplementary material

Supplementary material related to this article can be found online at http://dx.doi.org/10.1016/ j.jet.2016.12.002.

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